

1966 Annual Report

THE CLEVELAND SOCIETY FOR THE BLIND





MRS. KELVIN SMITH
Building Committee Chairman

dedication

The completion of the Sight Center in 1966 was the culmination of sixty years of growth, change and increased services to visually handicapped persons.

The brick and mortar that form the Sight Center was the work of many people in this community. However, the awesome responsibility of the reality of the Sight Center was borne by Mrs. Kelvin Smith, Chairman, and the members of the Building Committee. Their ideas, energies, and interests guided the building of the Sight Center from a dream into one of the finest rehabilitation and service facilities for blind persons in the country.

To the Building Committee:

Mrs. Kelvin Smith, Chairman

Mrs. Clark E. Bruner Galen Miller
Mrs. George S. Case, Jr. R. Scott Mueller
Hugh R. Gibson Ralph Pendery

James B. Wolf

... we dedicate this 1966 Cleveland Society for the Blind Annual Report.

President's Message

1966 was an historic year in the life of The Cleveland Society for the Blind. A monumental event occurred. I refer to the completion and dedication of the new SIGHT CENTER. This fulfillment of a fifteen year dream represents endless hours of planning and follow-through by Board and Staff and a high degree of interest and understanding of our needs by architect and builder alike. Of course this building could not have been possible without the generous gifts of Board members, volunteers, community foundations, and many friends of the agency. We owe so much to so many. Our heartfelt thanks to each and everyone of you.

With this debt of gratitude we feel a sense of obligation to expand and develop our program of services in order to keep faith with those who have made possible this beautiful edifice, one of the finest and most functional in the nation. In line with this responsibility, we are continually trying to strengthen our present program and are innovating a number of new services which will enable us to serve more effectively greater numbers of those with visual impairment. The future looks bright for growth and development.

We believe that small band of Cleveland citizens who started the agency in 1906 would be proud of the growth of the agency to date as we are. Furthermore, we believe that they would be proud of the fact that the philosophy upon which they based the founding namely, intelligence, empathy and not sympathy has not been altered in the sixty-one years. They would be happy to see that our philosophy of service today is still based on self-help not charity, independence not dependence, self-respect and dignity not pity. Our consistent objective has been to aid the visually handicapped person to achieve his full potential in the development of his skills so as to make him a happy, useful, and fully integrated person in our community.

It has been a real pleasure this year to work with Cleo Dolan, our able Executive Director and his staff and I appreciate a great deal the magnificent cooperation I have received from Board members and volunteers. You have made this a happy and rewarding year for me and I thank all of you very very much.

JK Rozier

President



J. KENNETH COZIER

President, Board of Trustees



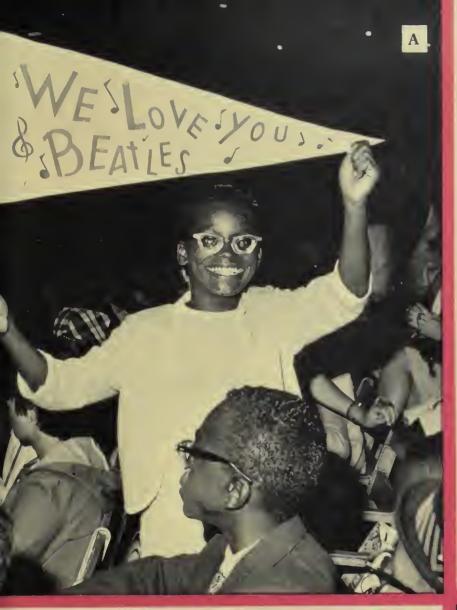


A The hands threading this needle belong to a totally blind woman. Sewing, along with all the other aspects of homemaking and good grooming, is just a part of the training given by the Sight Center's three home teachers. Highlight of the home teaching program in '66 was a federal grant from the Administration of Aging, setting up a pilot project dealing with newly blinded older persons.

Presently there are 3,251 legally blind persons registered. 1,113 individuals actively received services in 1966 from the Sight Center's various programs.

- B To the average person this looks like an ordinary record player-but to the 1259 blind people using the Talking book machines in the Cleveland area, it's a personal public library providing them with books, magazines and periodicals. A major part in this program is played by the Telephone Pioneers, who voluntarily maintain and repair the Talking book machines.
- C This low vision aid may spell the difference between independence and dependence for this visually handicapped youngster. Of the 316 persons that were referred to the Society's Low Vision Clinic in 1966, more than 60 received prescriptions for one or more of the numerous optical aids now available to assist persons with some residual vision.





Children's Services

A Teenagers—90 strong—took in the Beatle concert.

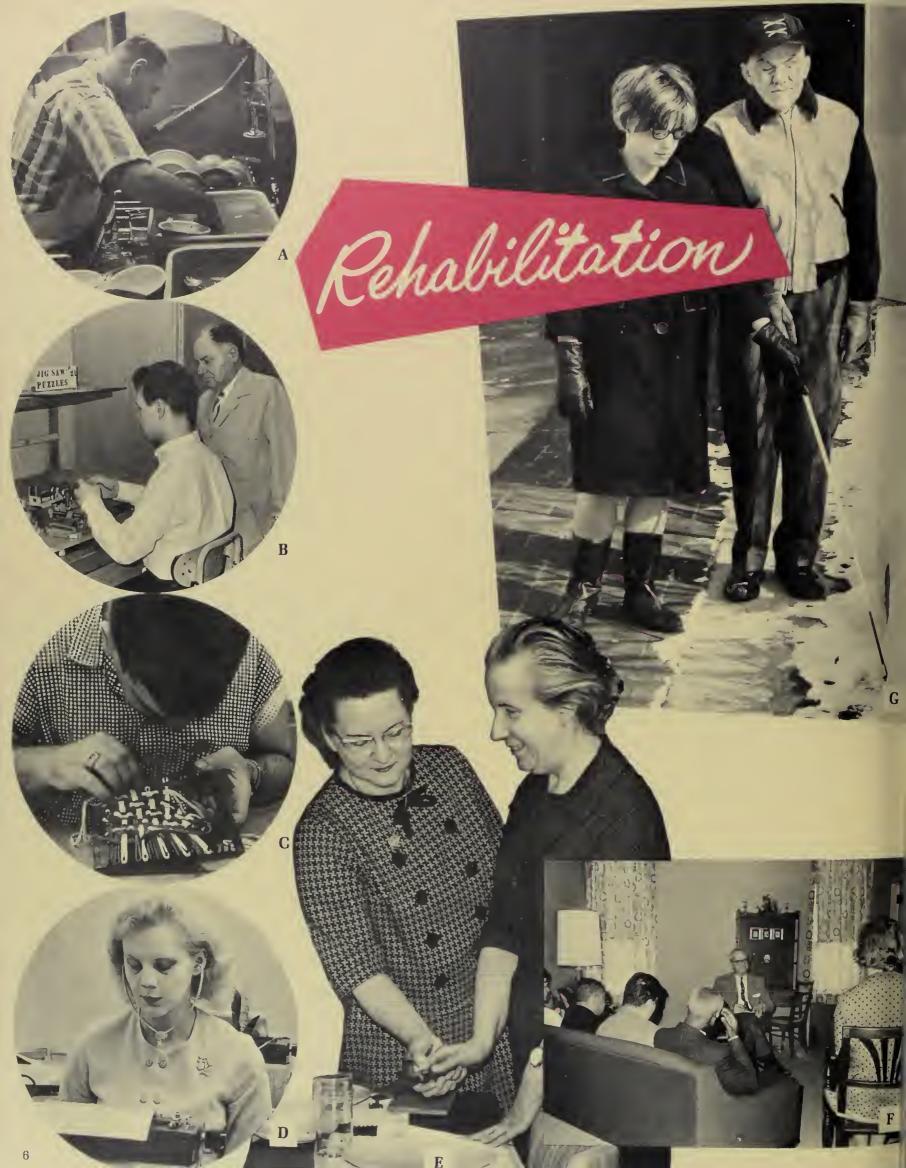
same thing!"

B A smaller group joined with Euclid Y members for frugging lessons. There was a trip to the circus—the Play House—and a record hop with Jerry G and Co.

C Children's Services had a more serious side to it. In conjunction with the Rehabilitation Department, parents of blind children attended three seminars on Mobility. This was carried a step further with parents holding a blindfolded pot luck supper . . . picking up tips on table manners for their visually handicapped children. A talk by weatherman Dick Goddard led to a trip to WIW to learn more about television weather forecasting. The mystery of outer space unfolded when the children visited the NASA exhibit which was on display at the Sight Center for several weeks. The success of the Children's Services program might best be measured by a remark voiced by a visitor at a Teen dance, "How do you tell the blind from the sighted? . . . they're all doing the









A Work adjustment for Rehab clients provides them with real work experience under close supervision. B Aptitude, dexterity, motor co-ordination are determined in the Pre-Vocational (job sample) shop. C Craft activities in occupational therapy play a major role in vocational assessment. D A skilled medical transcriber in a local hospital is only one of many job placements made possible through the co-ordinated efforts of C.S.B. and the State Bureau of Services for the Blind. E Setting a table, cooking a meal - home making and related skills testing and training in the Activities for Daily Living Suite. F Group therapy provides insight into problems often met by the visually handicapped person. G Mobility takes many forms—it encompasses hearing training, orientation to surroundings, physical fitness, concept of size and shape, as well as the techniques of using the long cane. H More than 40 blindfolded parents of visually handicapped children learned first-hand mobility techniques through a seminar held in May. J Communications to most means "braille." However the scope is much wider-typing-telephoning-dictating-all the skills needed to communicate in our work-a-day world.

253 visually handicapped people received services from the Rehabilitation Department in 1966. Of these, 152 were sponsored by the Cleveland Society for the Blind, 52 were financed through the Vocational Rehabilitation Administration federally funded Multiple Disability Program, and 32 were referrals from the State Bureau of Services for the Blind. Their capabilities and aptitudes were evaluated and personal adjustment measured. A professional staff strives to help these clients attain the goals of vocational and social independence.







A A worm is just as slimy to a blind child as to a sighted—just ask any of the 521 blind persons who participated in activities at Highbrook Lodge during 1966. Nine camping trips spelled out swimming, hiking, bowling, crafts and just plain relaxing for those in attendance.

B Eight deaf/blind campers attended one session and their fellow blind campers learned the manual alphabet to converse with them. A new water fountain was installed and a new well was drilled, providing permanent, adequate water supply.

C Camp facilities were not limited to summer. Weekend campouts throughout the year by adults and teens were regular occurrences. The Sterling Committee served up 40 turkey dinners and some entertainment at a Highbrook Thanksgiving party.

PESI

A WKYC-NBC television tour of the Talking Garden was just one of more than a dozen radio and TV presentations featuring the Cleveland Society for the Blind services under the auspices of the Public Education & Information dept. during 1966. More than 12,000 persons received the semi-monthly Sight Center Newsletter. New brochures on Mobility and Home Teaching were developed and a sales presentation brochure on the Snack Bar program was printed. Five additional brochures were brought up to date. Newspaper coverage hit an all-time high with more than 150 articles appearing in 17 daily and weekly publications.



- A Snack bars mean food—food means commissary—and that's where it all begins—nearly 280,000 sandwiches were prepared here and sold in the 29 snack bars.
- B Two new refrigerated trucks were purchased by the Food Service Division in 1966.
- C Filling the shelves is only part of the job of the 51 snack bar managers and relief personnel. Their salesmanship boosted snack bar sales to a total of \$1,175,392.00 an increase of \$133,614 with increased earnings of approximately \$500 per man. This made possible a total wage payment of \$275,838 to blind persons in the Division.
- **D** One of the two new snack bars opened in 1966—four were remodeled and two relocated. Total independence—an integrated part of our community—the workers who operate these snack bars paid out more than \$26,546 in withholding taxes in 1966.









Over-all sales in the Industrial Division totaled \$984,310.00, an increase of 9% over '65.

All five marketing categories advanced during the year...

CATEGORY	1966 + % OVER 19	965
Store Sales	+ 1	4%
Government Sales	$\dots + 3$	3%
Commercial & Industrial	+ 1	1%
Contract		72%
Sales to Other Agencies	+ 0	3 /0

Wages paid to blind workers in the Industrial Division totaled \$214,847.00, an increase of 13%.

Comparative Balance Sheet—1965-1966

ASSETS	Dec. 31, 1965	*Dec. 31, 1966
Current Assets	\$ 480,644	\$ 587,439
Fund Assets	1,439,226	1,198,044
Prepaid Expenses	14,747	19,591
Net Fixed Assets	1,327,205	_1,922,609
Total Assets	\$3,261,822	\$3,727,683
LIABILITIES		
Accounts Payable	\$ 128,571	\$ 90,962
Other Liabilities	24,804	28,231
Total Liabilities	\$ 153,375	\$ 119,193
CAPITAL		
	\$1,635,588	\$1,521,158
Fund Reserves	, ,	1,864,168
Capital Surplus	1,295,445	223,164
Operating Surplus	177,414	\$3,727,683
TOTAL LIABILITIES AND CAPITAL	\$3,261,822	=====================================

Comparative Statement of Operations

INCOME

Social Service Division		1965	19	066
Earnings and Miscellaneous Services	\$ 58,898		\$ 83,580	
Endowment Income	68,105		71,852	
Gifts and Contributions	21,913		19,417	
Welfare Federation	82,789	\$ 231,705	93,352	\$ 268,201
		4 201,700		Ψ 200,201
Camp				
Geneva Findley Estate	\$ 14,200		\$ 14,400	
Camp Endowment Income	1,973		2,707	
Fees and Scholarships	6,860	\$ 23,033	7,666	\$ 24,773
Food Service				
Sales	\$ 978,137		\$1,076,959	
Other Income	39,937	\$1,018,074	51,183	\$1,128,142
Industrial Division				
Sales	\$ 892,641		\$ 970,048	
Other Income	18,902	\$ 911,543	17,560	\$ 987,608
TOTAL INCOME		\$2,184,355		\$2,408,724
Expenses				
Salaries and Wages—Blind Personnel	\$ 468,401		\$ 523,677	
Salaries and Wages—Sighted Personnel .	428,414		485,521	
Other Expenditures (Operation)	_1,315,004		1,413,204	
TOTAL EXPENDITURES		\$2,211,819		\$2,422,402
				Ψ2,122,102
Income (Deficit)		(27,464)		(13.678)
Other Surplus Adjustments Net (Subsidy, e	etc.)	71,607		59,428
Surplus Beginning of Year		133,271		177,414
Surplus End of Year		\$ 177,414		\$ 223,164
				

^{*}Based on reports prior to audit

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We express our appreciation for the following substantial unsolicited contributions

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